

Integra is a leading petrochemical trading, marketing and distribution company, with a unique combination of global reach, production assets in China, fast and effective communication, technical skills, market knowledge and an absolute commitment to customer and supplier partnerships. See more at: www.integra-global.com

Integra Petrochemicals Pte Ltd, based in Singapore is looking for a

Petrochemicals Trader (India Market)

This role will be based in our Singapore office alongside the Asia team of traders, with frequent travel to India.

Responsibilities:

- Further develop existing business and drive future sales growth in India
- Develop and strengthen existing client partnerships in India while actively developing new client relationships.
- Identify new opportunities within Integra product portfolio as well as new product opportunities to diversity Integra's product mix
- Support the Asian team in strategizing and developing new sourcing opportunities for the Indian market

Requirements:

- 5 to 10 years of experience in sales/sourcing in India, trading background within the petrochemicals sector and working within Asian market is a plus.
- Possess commercial acumen with strong sense of integrity in business execution and identifying value add for customers
- Knowledge of shipping/operations/documentation is a big plus.
- Strong team work skills with go-getter attitude
- Native/ fluent in English and Hindi with cultural awareness

If you are interested in the job and would like to work in an international trading environment, please apply via email to <u>HR@integra-global.com</u>.

Only short-listed candidates will be notified.